

# billd.

## Partnering with Billd



Electrical  
Manufacturers'  
Credit  
Bureau

### Who is Billd

Billd® provides enhanced terms to Contractors to purchase construction materials. We do this by partnering with Material Suppliers during the purchase process. When Material Suppliers use Billd, they eliminate the lag time between a Contractor purchasing materials and getting paid for the purchase. Billd pays Suppliers upfront and provides Contractors flexibility to pay back purchases over time.

### What They Offer

**Terms that Work:** Commercial construction Contractors receive 120 days of terms with up to 30 day no interest, payment-free period.

**Transparent & Simple Pricing:** After payment free period, Contractors pay a weekly, auto-debited charge (\$50 per \$10,000 borrowed). No other costs or fees.

**Visible, Fast, & Flexible:** No paperwork necessary; enrollment takes place online in less than 5 minutes and is initiated by your team. Once Billd receives a finalized quote, the order is approved in hours.

**Project-Based & Built for Growth:** Billd's project-based solution provides funding up to \$1M which ensures contractors always have available funds to make future purchases.

## When to Use Billd

- ❑ Consistently slow to pay (60+ days), or up against credit limit
- ❑ Currently have to pay with COD, joint check, or credit card
- ❑ On payment hold or no longer have access to terms
- ❑ A large purchase outside of normal buying pattern
- ❑ Revenue split between commercial and residential
- ❑ Newly established business with little to no repayment history
- ❑ A single project delay affects the entire business

## How to Use Billd:



### 1. Identify

Identify customer with one of above attributes + upcoming purchase for a commercial or qualified residential project.



### 2. Discuss

Discuss the value of Billd. Contact your Billd representative to join the conversation.



### 3. Enroll

Enroll your customer in less than a minute.  
<https://billd.force.com/portal>



### 4. Create

Create a material order. Billd reviews and provides same-day approval decision.

**Contact us for help on your next material order!**